

Message Text

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PAGE 01 STOCKH 00661 151701Z
ACTION EB-08

INFO OCT-01 EUR-12 ISO-00 MMO-04 COME-00 TRSE-00 OMB-01
FRB-01 CIAE-00 INR-10 NSAE-00 STR-07 /044 W
-----025690 160555Z /15
R 151508Z FEB 78
FM AMEMBASSY STOCKHOLM
TO SECSTATE WASHDC 3053

UNCLAS STOCKHOLM 0661

FOR EB/OT/STA

E.O. 11652: N/A
TAGS: ETRD, SW
SUBJECT: REQUEST FOR PROFIT INFORMATION ON EUROPEAN
FIRMS: VISIT OF SWEDISH EXPERT TO US

REF: 77 STATE 260658

1. AS DEPARTMENT WILL HAVE GATHERED FROM ABSENCE OF RESPONSE FROM STOCKHOLM TO REFTEL, PROFIT INFORMATION IS NEITHER READILY AVAILABLE NOR COMPARABLE WITH US AND OTHER DATA. IN OUR EFFORT TO UNEARTH USABLE DATA WE HAVE BEEN IN TOUCH WITH DR. GUNNAR ELIASSON, HEAD OF THE INDUSTRIAL RESEARCH INSTITUTE AND AUTHOR OF "CAPITAL TRANSFERS, TAXES AND INTERNATIONAL CORPORATE OPERATIONS" (APRIL 1972 MIMEOGRAPH); "BUSINESS ECONOMIC PLANNING" (1976, JOHN WILEY AND SONS) AND "PROFIT PERFORMANCE IN THE SWEDISH INDUSTRY" (IN FALL ISSUE OF INDUSTRI-KONJUNKTUREN).

2. DR. ELIASSON WILL BE TRAVELLING TO THE US IN THE NEXT WEEK OR TWO. IF DEPARTMENT OR OTHERS WOULD LIKE TO DISCUSS COMPARISON OF US PROFIT INFORMATION WITH SWEDISH WE CAN THINK OF NO BETTER OPPORTUNITY. IF DESIRED PLEASE CABLE ASAP, AS ELIASSON IS FINALIZING HIS PLANS NOW.

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3. IF DEPARTMENT OR OTHERS DO NOT HAVE ACCESS TO REFERENCES ABOVE WE CAN PURCHASE GIVEN APPROPRIATE FISCAL DATA (AND/OR REQUEST TO USE INR/P MONEY) AND/OR ASK ELIASSON TO BRING COPIES WITH HIM. ELIASSON IS ALSO WILLING TO BRING ALONG THE RAW DATA FOR THIRD ARTICLE MENTIONED ABOVE. OTHERWISE DATA IS IN GRAPHICAL PRESENTATION AND WOULD BE HARDLY USEFUL TO WASHINGTON

ANALYSTS. WE HAVE PREVIEWED DATA, BUT ARE CONVINCED
IT IS USEFUL ONLY IF ACCOMPANIED BY DETAILED DISCUSSIONS
WITH AUTHOR ON ORIGIN AND PROBLEMS IN COMPARABILITY.
WE DO NOT HAVE THE PERSONNEL RESOURCES HERE TO DEVOTE
FURTHER TIME ON THIS EFFORT.

4. PLEASE ADVISE.
KENNEDY-MINOTT

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: INFORMATION EXCHANGE, PROFITS, VISITS, CONSULTANTS, BUSINESS FIRMS
Control Number: n/a
Copy: SINGLE
Draft Date: 15 feb 1978
Decaption Date: 01 jan 1960
Decaption Note:
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Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Document Unique ID: 00
Drafter: n/a
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Expiration:
Film Number: D780071-0060
Format: TEL
From: STOCKHOLM
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780250/aaaabqpe.tel
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Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 3fd3f2d8-c288-dd11-92da-001cc4696bcc
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Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
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TAGS: ETRD, EFIN, SW, US, (ELIASSIN, GUNNAR)
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